Task Title: Wages and Calculating Commission

OALCF Cover Sheet – Practitioner Copy

Learner Name:_____

Date Started:_____

Date Completed: _____

Successful Completion: Yes ☐ No ☐

Goal Path: Employment ■ Apprenticeship ☐

Secondary School ☐ Post Secondary ☐ Independence ■

Task Description: The learner will calculate commissions earned based on sales.

Main Competency/Task Group/Level Indicator:

- Find and Use Information/Read continuous text/A1.2
- Understand and Use Numbers/Manage money/C1.3

Materials Required:

- Pen/pencil and paper and/or digital device
- Calculator or digital device with calculator function

Learner Information

Employees working in sales occupations often have a portion of their wages based on a percentage of their sales. They need to be able to figure out if employer calculations are correct in order to confirm they are receiving the right amount of money.

Many retail jobs pay an hourly rate and a commission on the sales of certain items. For example, a salesperson in a shoe store might receive an hourly rate of $10.85 and a 1% commission on the total sales of accessories such as shoe polish, shoe laces or purses.

Work Sheet

Task 1: Debbie is a beauty consultant for a cosmetics company. She is paid $220.00 per week plus a commission of 38% of her sales. Her sales for a four-week period are shown in the following table.

Week #	1	2	3	4
Sales	$850.09	$625.90	$946.45	$1,238.43

Calculate the money earned in commission during this period.

Answer:

Task 2: Calculate Debbie's total gross pay for this month. Remember to include her weekly wage as well as the commission earned.

Answer:

Task 3: Carrie gets a commission of 12% of her weekly sales in a bicycle shop. Calculate the commission she would earn if her sales were $3,800 in one week.

Answer:

Task 4: Calculate the commissions earned, based on the sales listed in the table below.

Sales	Commission Percentages	Commission Earned
$585.43	10%	
$2,200.00	40%	
$1,675.00	8%	
$876.50	18%	
$3,345.00	15%	
$7,215.99	5%	

Answer:

Answers

Task 1: Debbie is a beauty consultant for a cosmetics company. She is paid $220.00 per week plus a commission of 38% of her sales. Her sales for a four-week period are shown in the following table.

Week #	1	2	3	4
Sales	$850.09	$625.90	$946.45	$1,238.43

Calculate the money earned in commission during this period.

Answer:

Week 1: $ 850.09 x 0.38= $323.03

Week 2: $ 625.90 x 0.38 = $237.84

Week 3: $ 946.45 x 0.38 = $359.65

Week 4: $1,238.43 x 0.38 = $470.60

Total (four week period) = **$1,391.12**

Task 2: Calculate Debbie's total gross pay for this month. Remember to include her weekly wage as well as the commission earned.

Answer:

Weekly wages: $220 x 4 = $880.00

Total: $880 (wages) + $1,391.12 (commission) = $2,271.12 (total gross pay)

Task 3: Carrie gets a commission of 12% of her weekly sales in a bicycle shop. Calculate the commission she would earn if her sales were $3,800 in one week.

Answer: $3,800 x 0.12 = $456.00

Task 4: Calculate the commissions earned, based on the sales listed in the table below.

Answer:

Sales	**Commission Percentages**	**Commission Earned**
$585.43	10%	**$58.54**
$2,200.00	40%	**$880.00**
$1,675.00	8%	**$134.00**
$876.50	18%	**157.77**
$3,345.00	15%	**501.75**
$7,215.99	5%	**360.80**

Performance Descriptors

Levels	Performance Descriptors	Needs Work	Completes task with support from practitioner	Completes task independently
A1.2	Scans text to locate information			
	Locates multiple pieces of information in simple texts			
C1.3	Calculates using numbers expressed as whole numbers, fractions, decimals, percentages and integers			
	finds, integrates and analyses numerical information			
	organizes and displays numerical information (e.g. tables, graphs)			
	uses strategies to check accuracy (e.g. estimating, using a calculator, repeating a calculation, using the reverse operation)			

Task Title: WagesandCalculatingCommission_EI_A1.2_C1.3

This task: Was successfully completed ☐ Needs to be tried again ☐

Learner Comments:

Instructor (print): _____

Learner (print): _____